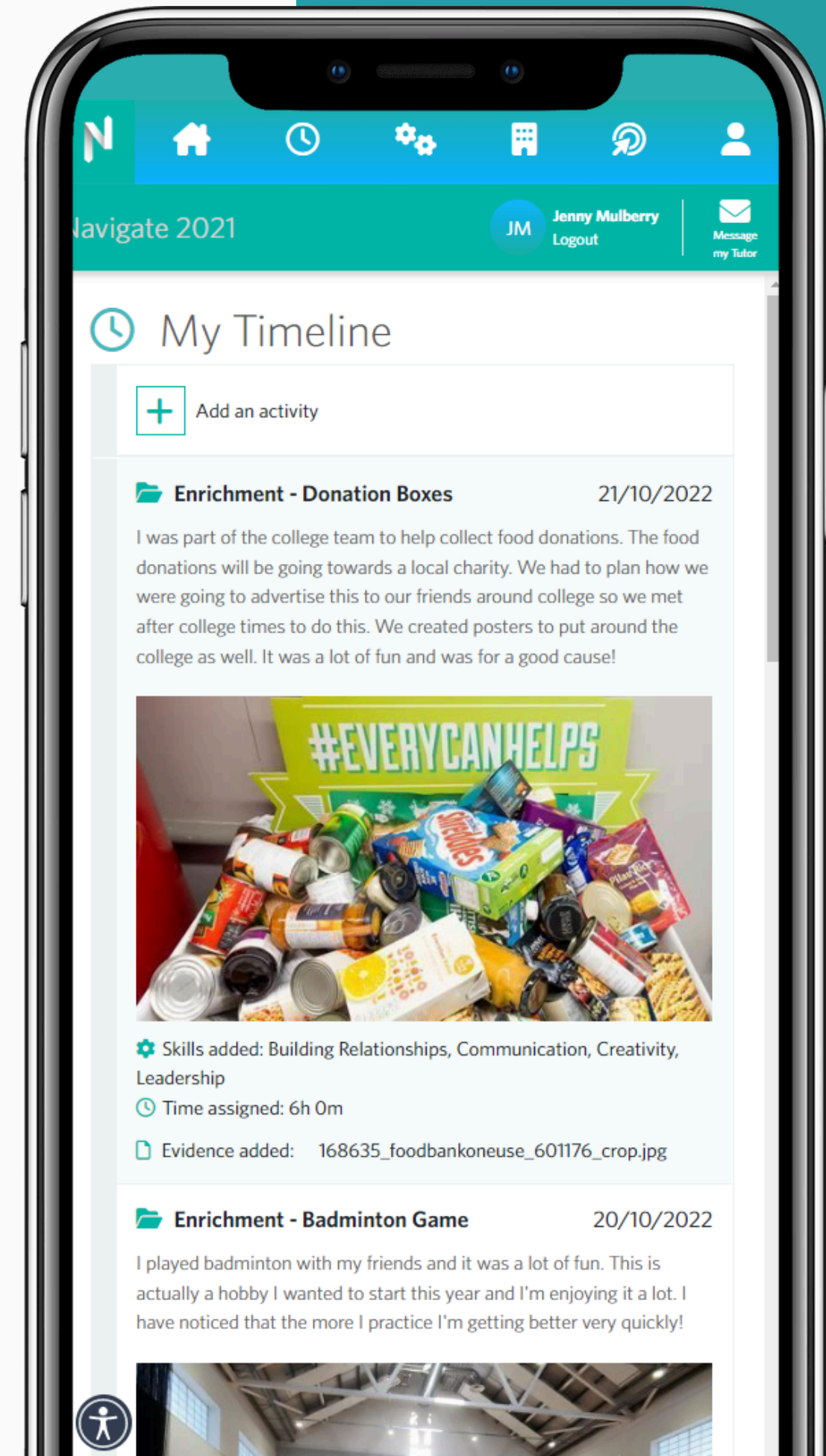


Employer Engagement Module



We are passionate about
supporting young people to make a
successful transition from
**education to the workplace and
society**

The only platform that captures all non-academic activity:

Trusted by colleges across the country, Navigate is a suite of products that empowers learners and staff to record, manage, evidence, and report on all non-academic activity and skills development.

The platform provides an engaging, easy-to-use student site and a powerful, intuitive task management site for staff.

Navigate is modular in nature, and designed to work in harmony with existing college systems.



Industry Placements
& T Levels



Work Experience
and Placements



Enrichment
and Tutorials



Education, Health,
& Care Plan (EHCP)



Extra Curricular
Activities



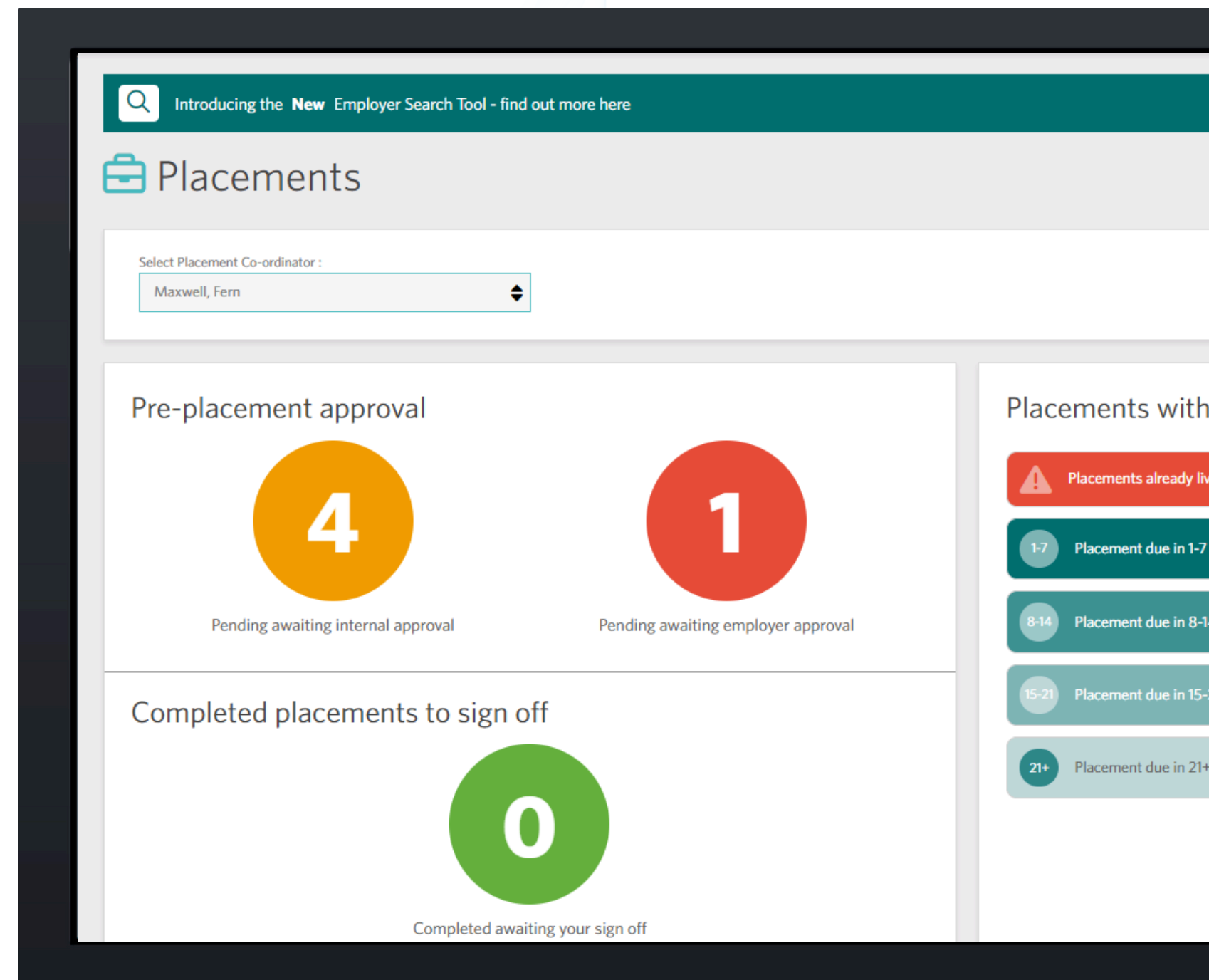
Careers content &
Gatsby Reporting



Employer
Engagement and
CRM

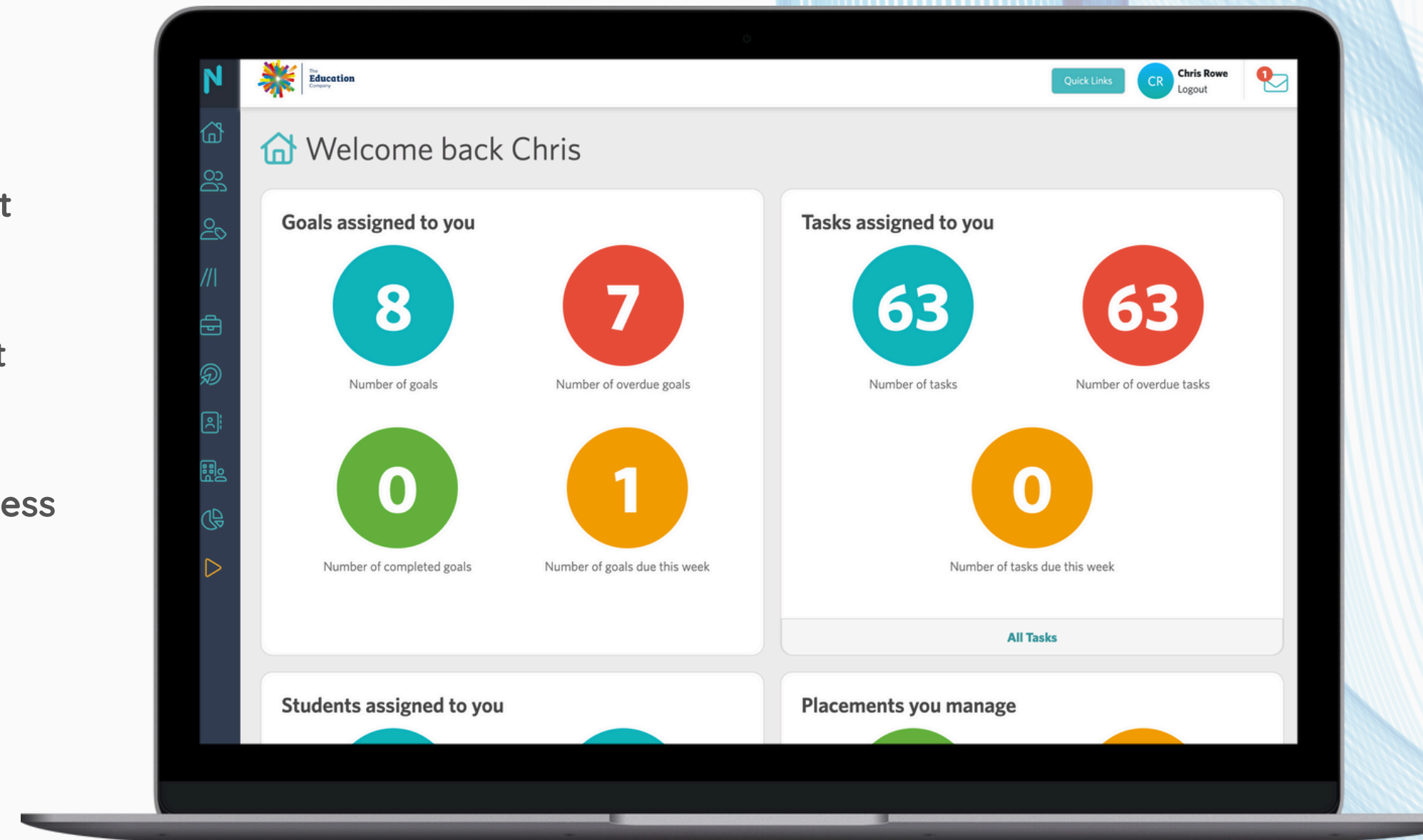


Skills Development
Tracking



Employer Engagement Module

- Easily **monitor your assigned goals** and stay on top of what needs to be done with clear visibility of goal statuses.
- The **simple task overview** allows you to prioritise tasks that are overdue or due, ensuring you are always on track.
- **Oversee tasks at a quick glance**, effectively tracking progress and productivity.
- Intelligent **automated goal creation** based on Employer Behaviour, ensuring no opportunities are missed for engagement and conversion.



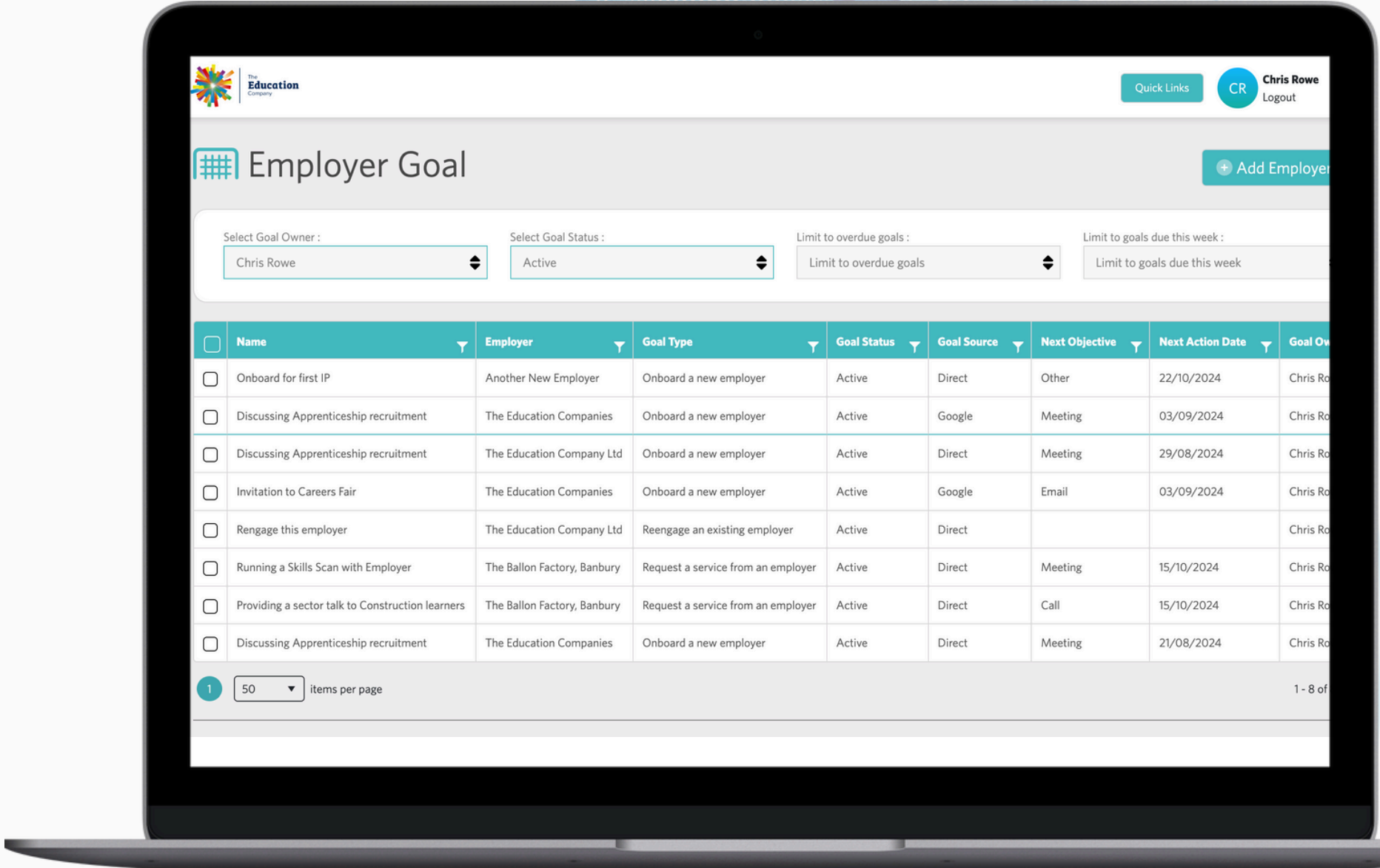
Employer Engagement Dashboard

- A single, clear view of all employer opportunities and actions.
- Empowering staff to create and keep track of their goals.
- Teams can view all employer goals, ensuring collaboration and clear accountability.



Intelligent Goal Management

- Easily track and manage employer goals with a clear, organised interface.
- Quickly filter goals by owner, status, and due dates to focus on what matters most.
- Access detailed information on each goal, including type, source, and next action date.
- Set and monitor objectives to ensure timely follow-ups and successful employer onboarding.
- Intuitive design allows for quick navigation and efficient goal tracking.
- Keep all employer-related activities in one place for easy access and management.

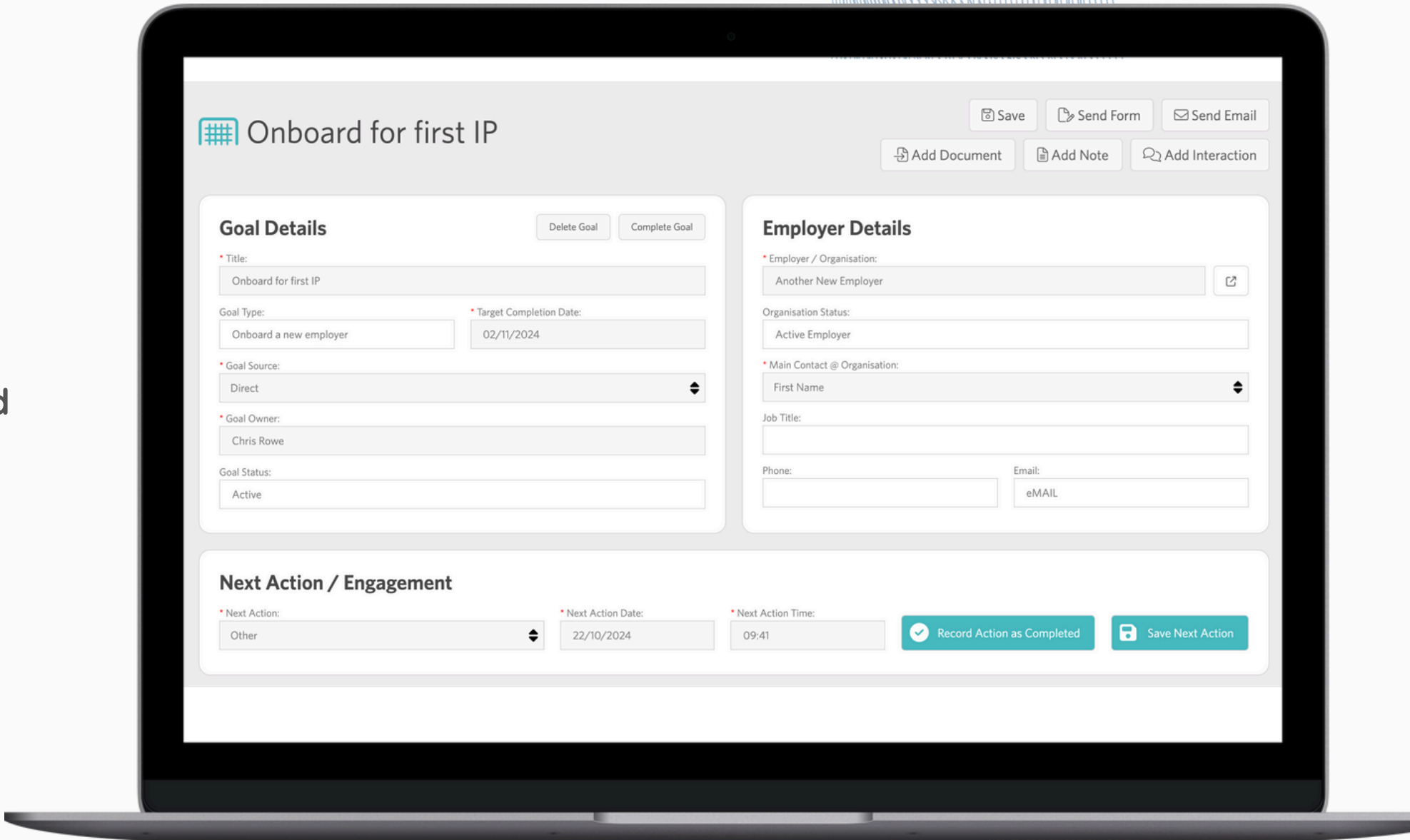


A single goal for each opportunity

— Easily create and manage goals, Set and track specific goals with target completion dates, helping you stay focused and meet deadlines efficiently.

— Schedule and record upcoming actions with precise dates and times; ensure no follow-ups are missed.

— Use built-in options to send forms, emails, and add notes or interactions directly from the platform, enhancing communication and ensuring accurate documentation.



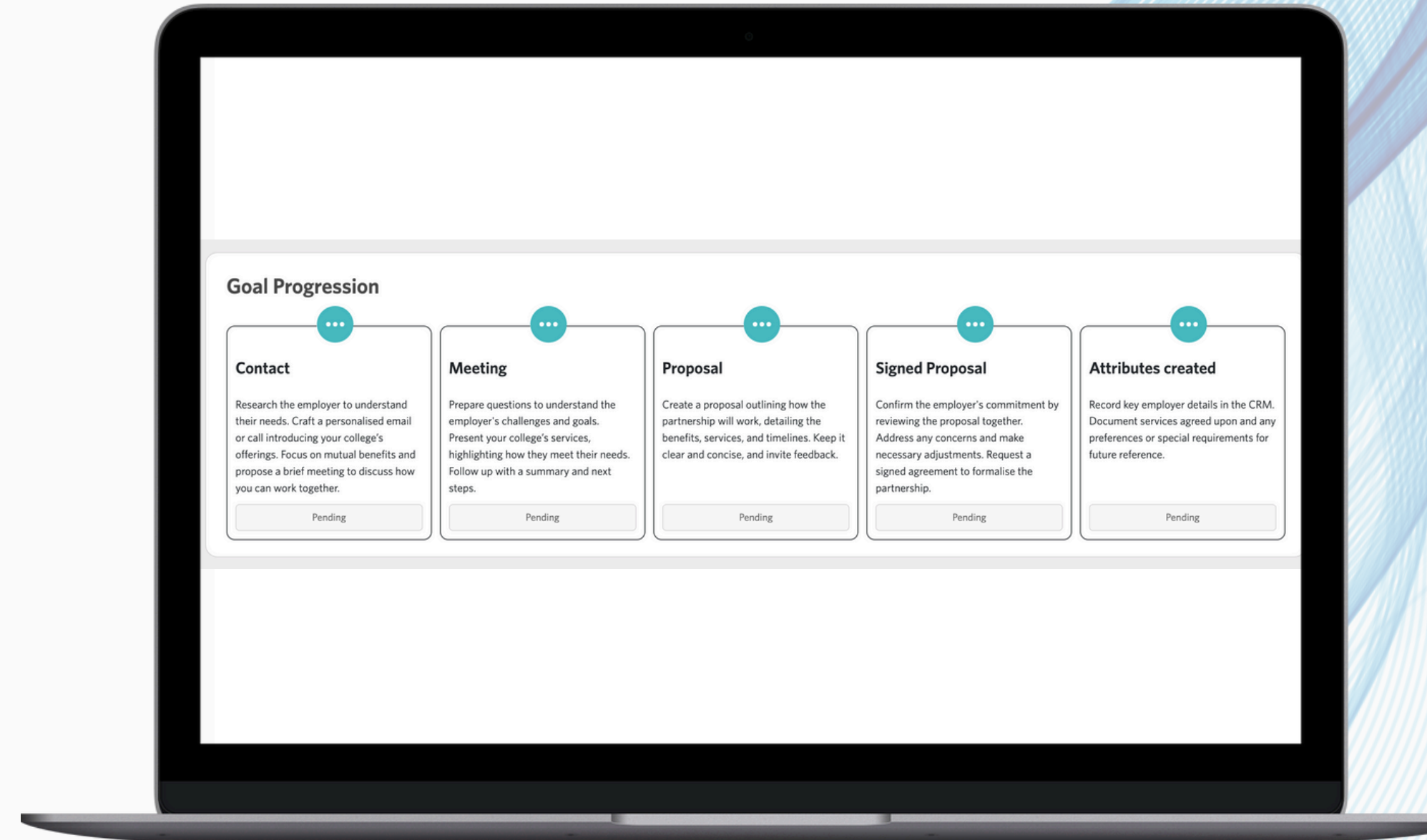
The laptop screen shows a web application interface for managing goals and actions. The title bar at the top reads "Onboard for first IP". Below the title bar, there are several action buttons: "Save", "Send Form", "Send Email", "Add Document", "Add Note", and "Add Interaction".

The main content area is divided into three sections:

- Goal Details:** This section contains fields for "Title" (Onboard for first IP), "Goal Type" (Onboard a new employer), "Target Completion Date" (02/11/2024), "Goal Source" (Direct), "Goal Owner" (Chris Rowe), and "Goal Status" (Active). There are also "Delete Goal" and "Complete Goal" buttons.
- Employer Details:** This section contains fields for "Employer / Organisation" (Another New Employer), "Organisation Status" (Active Employer), "Main Contact @ Organisation" (First Name), "Job Title", "Phone", and "Email" (eMAIL).
- Next Action / Engagement:** This section contains fields for "Next Action" (Other), "Next Action Date" (22/10/2024), and "Next Action Time" (09:41). There are also two buttons: "Record Action as Completed" and "Save Next Action".

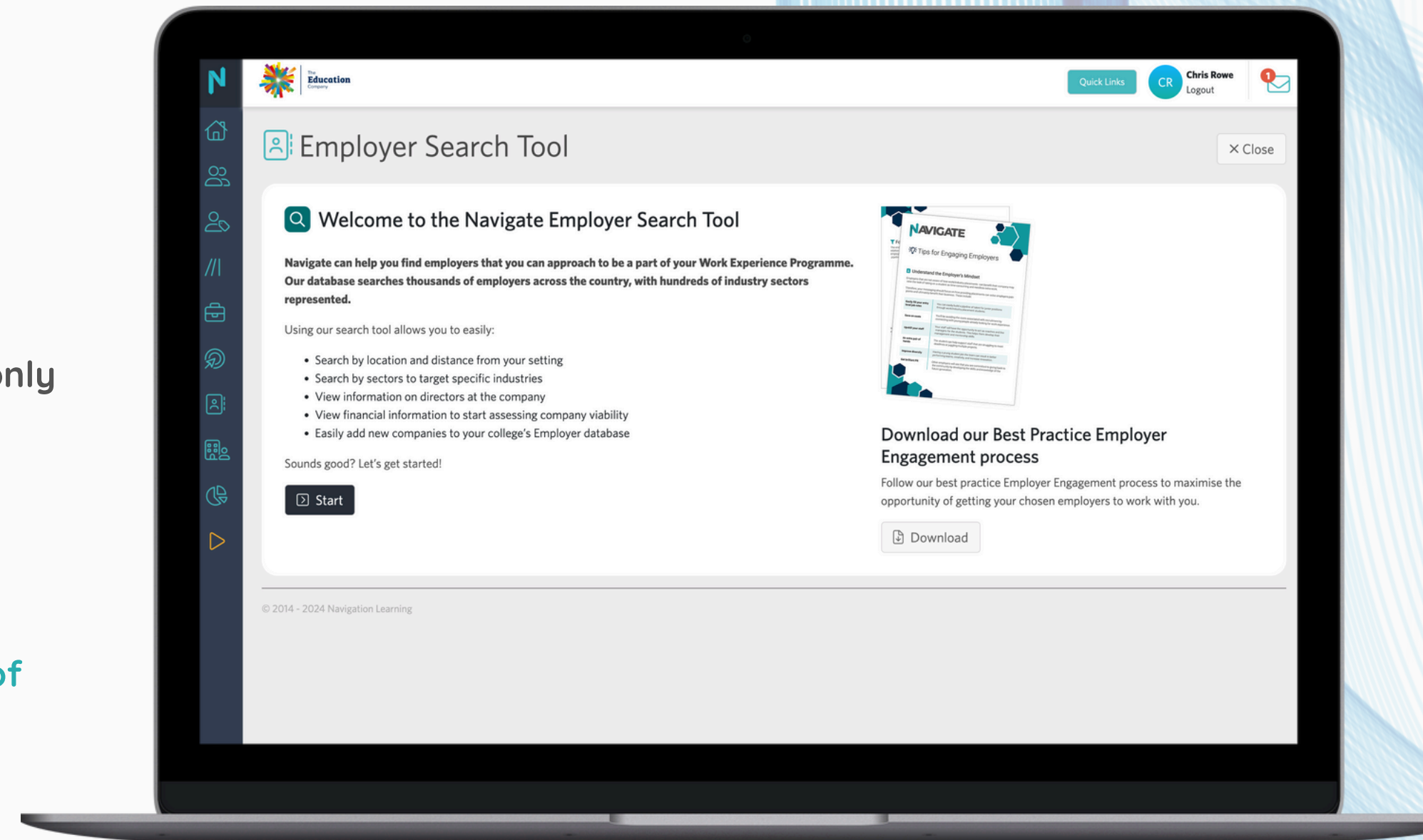
Goal Progression Concept

- Easily manage and track progress through a clearly structured and fully configurable goal progression system.
- Prepare targeted questions and steps to present your services effectively, ensuring unified college approaches.
- Create detailed proposals outlining partnership benefits, services, and timelines.
- Secure commitments collaboratively reviewing the proposal and requesting signed agreements, mitigating issues to solidify long-term collaborations.



Employer Search Tool

- Access millions of employer details, covering hundreds of industry sectors.
- Easily find employers by location and distance ensuring all results are within your required radius.
- Search by sectors to focus on specific industries ensuring only relevant companies will be displayed.
- View detailed information on company directors for better transparency.
- Access financial data to assess the stability and potential of companies.
- Easily add new companies to your college's Employer database with just one click.



Employer Record

Easily **access and manage detailed employer information**, including contact details, business type, and compliance status.

See employer locations with **integrated map features** for better visit planning.

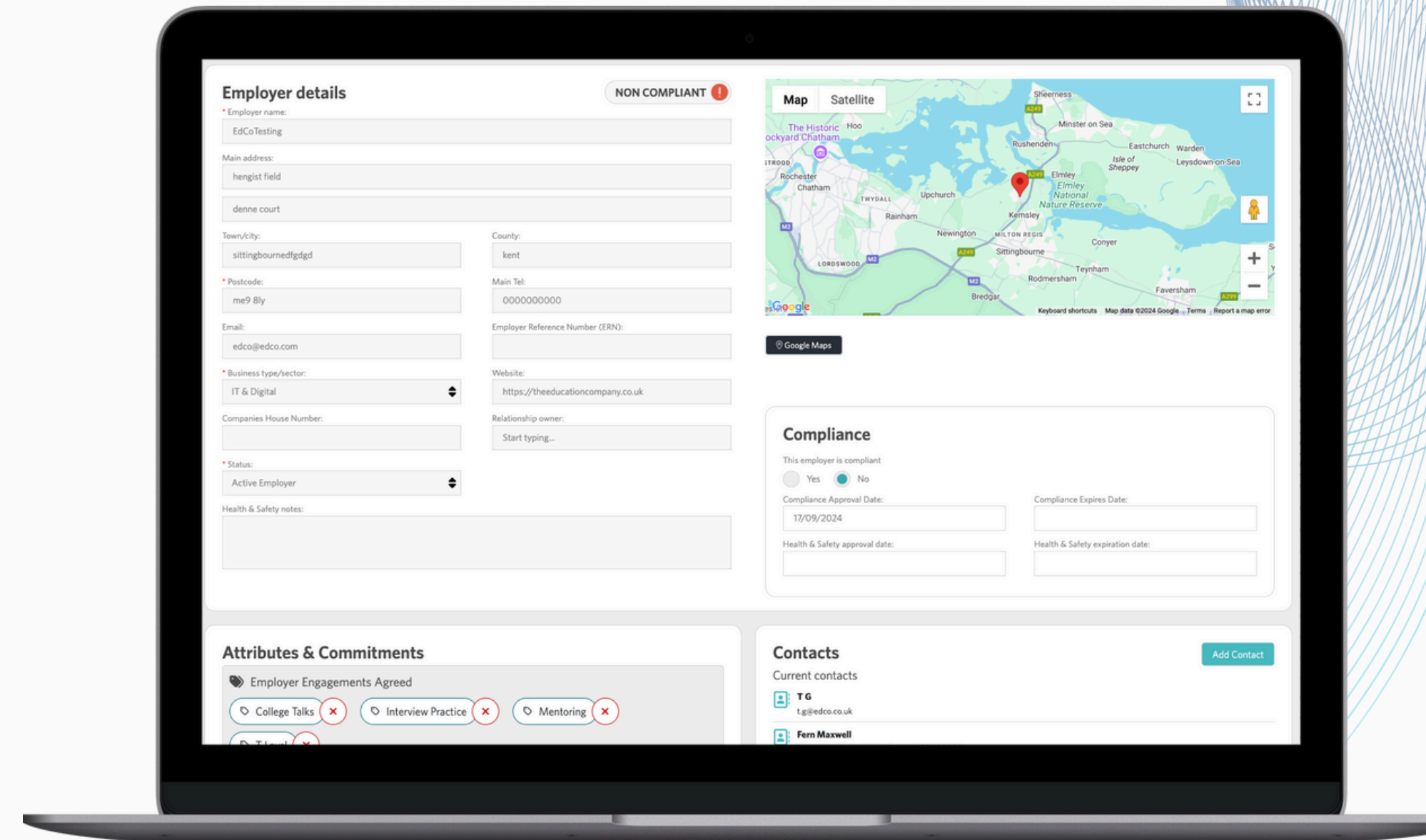
Monitor compliance status and expiration dates with **effective tracking of employers' due diligence**, including information about health, safety & insurance compliance.

Access a **detailed audit trail** of timestamped approvals and compliance checks for accurate accounting.

View and **manage active, pending, and completed placements** specific to the employer.

Set and track employer goals with clear objectives and next action dates.

Record key **employer preferences** for easy access and future reference, for better relationship management.

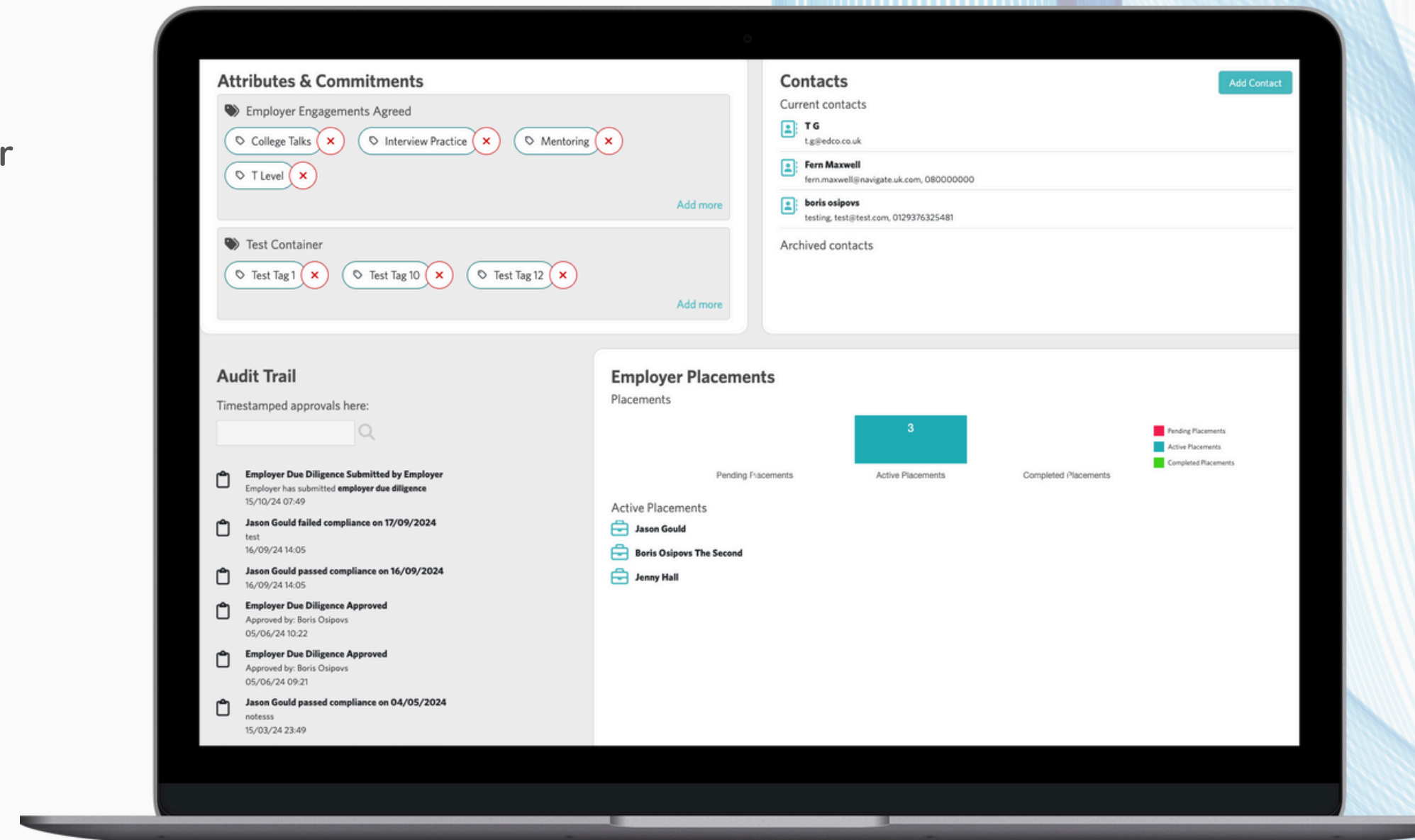


Employer Commitments and Forms

— Easily track and manage goals and internal notes with a clear timeline view, this ensures all team members are aligned and informed.

— Monitor and manage employer engagements with tags for activities, inc. College Talks, Careers Fairs, and Mentoring, enabling cross-college relationship management.

— Use customisable tags to categorise and track various commitments and attributes, allowing for tailored engagement strategies.



Reporting and Integration

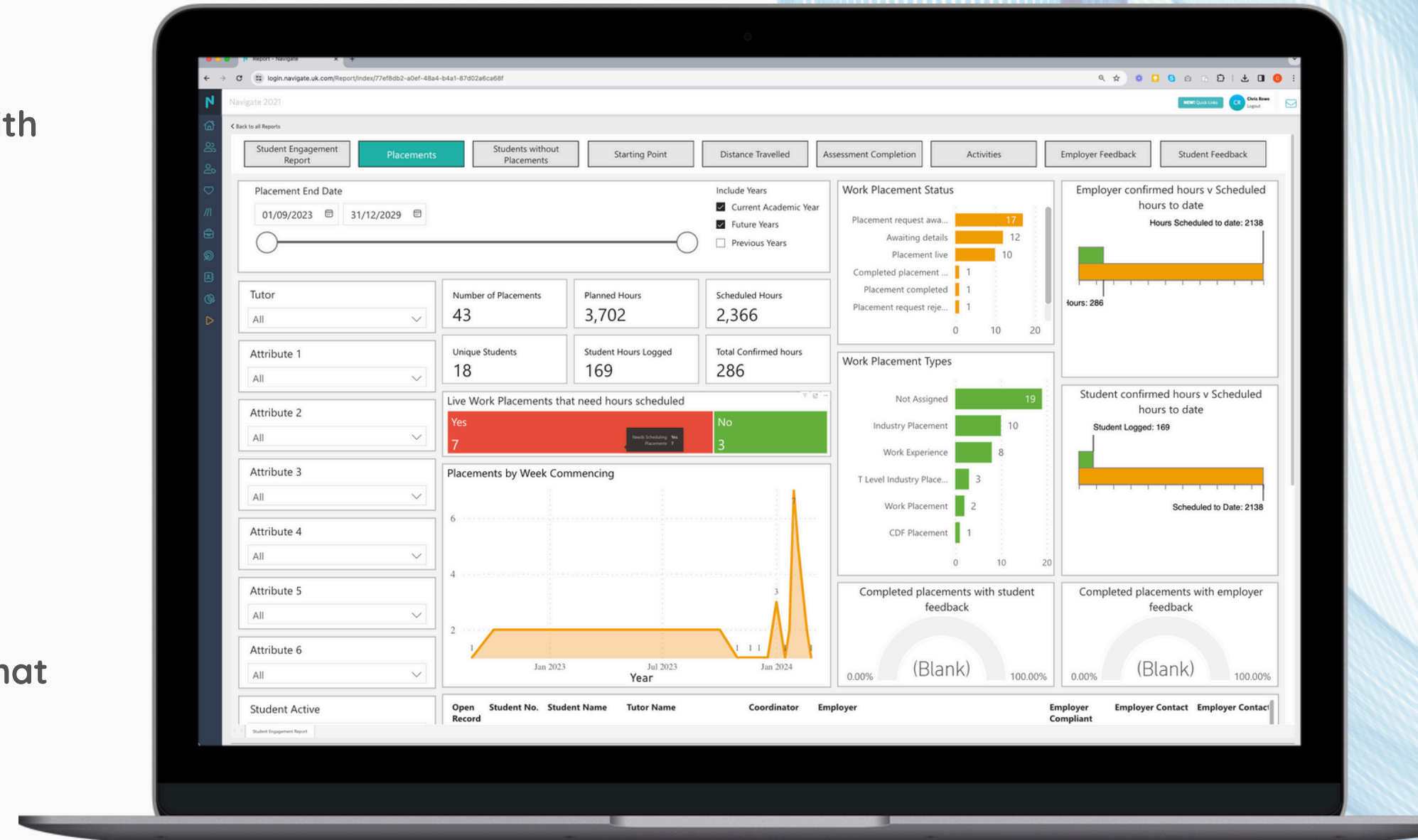
Navigate **audits & manages every activity & process** associated with the delivery of non-academic activities.

Through Microsoft Power BI, **college teams can swiftly run reports** straight from Navigate for management reporting, Ofsted inspections and funding.

In addition, staff can **access full task management dashboards** to ensure effective completion and team collaboration.

Azure SQL Data Tables for MIS:

Your MIS teams are also provided with a full suite of data tables that **feed live data straight into your existing college systems**.



The Navigate Support Team



Emma Berriman
Regional Account Manager

Providing ongoing account management to key stakeholders:

- Create and project manage implementation
- Deliver the site build, configurations, and college branding
- Work with MIS to build data links
- Schedule and manage account management meetings



Emmanuel Dadey
National Training Manager

Providing ongoing training to Staff users:

- Build and manage the training plan with college key stakeholders
- Deliver on-site and online training to all Bmet users
- Create bespoke training materials



Jude Flatley
Account Consultant

Providing ongoing consultancy to senior stakeholder teams:

- Identification of strategic aims and objective
- Supporting the creation of college-wide implementation plans
- Ongoing support for managers to engage staff and students, and build Navigate data into SAR and OFSTED data reports



Ellie Henstridge
Account Support Specialist

Providing ongoing support to users:

- On-demand phone and email support
- Teams Chat for staff to drop in queries during working hours
- Daily live refresher training sessions via Zoom
- Supporting staff to access content through the Navigate knowledge base



**What do our colleges say about
Navigate?**



Navigate & SLT



Navigate & Placement Teams



Navigate & Enrichment Teams



Navigate & Time Savings



Navigate has revolutionised the way that London South East Colleges plans, records, and reports on work experience and industry placements.

Our students now **understand the importance of reflecting** on their work experience and activities and are using the platform on a daily basis to do this.

Navigate is **easy to use** and provides regular updates for both our students and staff. Our reporting has improved drastically and we are now able to provide SLT with clear **work experience and activity data on demand**.

Michelle Luckens, Work Placement Manager
London South East Colleges



Navigate has become instrumental in **driving the development** of our non-academic programme.

Student initial assessment data from Navigate is key to running our Career and Personal Development Passport programme, as it is used to inform the content of enrichment and tutorials.

Accessing data to monitor performance and understand the impact of our delivery enables us to **identify areas for development to keep us on purpose**.

The Navigate team's customer service is key to their success, being proactive in delivering accessible training and responding positively to user feedback promotes collaboration, with user and developer working together to promote innovation

Rebecca Swallow, Head of Student Experience
Kirklees College



Navigate has quickly become the **single source of truth for** our college Non-Academic Programme.

We currently monitor **12,000 student targets** through Navigate, which allows all staff to instantly check the progress of our learner's personal development.

Our students love adding activities to the platform and are, for the first time, **fully reflecting** on not just what they've done but how it's helping them to move towards their current and future goals.

Steph Irvine, Navigate Lead
Truro and Penwith College



Contact

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T: 07940 401 608